Dear Friend,

Thank you for your interest in – and support for – the Outdoors for All Foundation. Whether you’ve been with us on this journey from the outset or have recently joined our ranks of friends and family, we appreciate your passion and commitment to supporting accessibility in the outdoors.

Forty years ago, in 1979, our nonprofit started with a small group of volunteers providing ski lessons to 35 kids with disabilities at Snoqualmie Pass. This was possible thanks to the founding vision of Don Summers, who remains a supporter to this day.

From that humble beginning, we now operate in eight counties in Washington state, enriching the lives of a record 3,300 people with disabilities and providing thousands of outdoor experiences each year.

From adaptive cycling and mountain biking, to kayaking, skiing, snowboarding and snowshoeing, rock climbing and more – we like to say that if REI sells it, we offer it.

We’re able to do this because of our incredible staff, our amazing 850 volunteers, our 90 partners – and the contributions from people in the community, like you.

How are we planning for the next 40 years? Simply put: growth. There are thousands more people we can, and will, reach through several initiatives.

To start with, we’ve given our facilities at The Summit at Snoqualmie, where it all started, a much-needed overhaul to better meet the specific needs of our participants with disabilities. The renovated space is now more functional and accommodating, and much appreciated by all.

We’re also in the middle of our biggest growth initiative to date: the Launching Possibilities initiative. We’ve begun the process of developing a new base of operations in Magnuson Park, an effort that will transform our ability to reach many more individuals with disabilities and provide a destination for recreation worthy of our participants.

We are proud of our 40 years of enriching the lives of children and adults with disabilities – and we’re proud of our accomplishments of this past year. Your support and dedication bring our mission to life, so please read on to learn more about what you’ve helped achieve and some of our 2019 highlights. We also are excited in include you in our future plans to transform the lives of thousands through enriching outdoor recreation. So, stay tuned for more good news and opportunities to help transform lives and make an even bigger impact.

Thank you for your support and we look forward to what the future holds.

Sincerely,

John Williams
Board President

Ed Bronsdon
Executive Director
ABILITY THROUGH THE YEARS

PROGRAM TRAILMAP

SUMMER
- CYCLING
  - Cycling Center
  - Let's Go
  - Learn to Ride
- KAYAKING
- ROCK CLIMBING
- MOUNTAIN BIKING
- DAY CAMPS
  - Adult Day Camp
  - Youth Day Camp

MILITARY
- MOUNTAIN BIKING
- KAYAKING
- ROCK CLIMBING
- CYCLING TEAM

WINTER
- DOWNHILL SKIING
- SNOWBOARDING
- SNOWSHOEING
- NORDIC SKIING
  - Cross Country
  - Classical Track
  - Sit Skiing
  - Backcountry

ON-GOING PROGRAMS
- CUSTOM EVENTS
- YOGA
- WEEKEND EXCURSIONS

3,300 PARTICIPANTS SERVED
9,400 PROGRAM EXPERIENCES
875 ACTIVITY DAYS
LAUNCHING POSSIBILITIES

CAMPAIGN WILL...

- Increase partnerships by 25% to expand regional recreation programs
- Enhance social equity and inclusion for individuals with disabilities
- Increase financial aid scholarships available by 125%
- Establish a hub for adaptive outdoor recreation in Washington State

Outdoors for All created the Launching Possibilities Campaign in 2018 to significantly increase its capacity to provide adaptive recreation to children and adults with disabilities.

DOUBLE THE # OF RECREATION EXPERIENCES

<table>
<thead>
<tr>
<th>Year</th>
<th>1979</th>
<th>1995</th>
<th>2005</th>
<th>2018</th>
<th>2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>100</td>
<td>1,800</td>
<td>3,000</td>
<td>8,500</td>
<td>17,000</td>
<td>17,000</td>
</tr>
</tbody>
</table>

DOUBLE the number of recreation experiences available to children and adults with disabilities across the region.
NEW BASE OF OPERATIONS

Renovation of Magnuson Park’s Building 18 / Firehouse

The largest component of this campaign is building a new base of operations in Seattle’s Magnuson Park where we have been enriching lives through outdoor adaptive and therapeutic recreation activities since 1992. Through a competitive and public request for proposal (RFP) process, Outdoors for All has won the right to negotiate a long-term lease with the City of Seattle to renovate Building 18 / the Firehouse.

Benefits of the Base Camp will include:

- Expanded on-site adaptive recreation programs for children and adults with disabilities
- Community education & volunteer training facilities
- Community gathering and multi-use rental space
- State of the art adaptive and accessible cycling center
- Revitalization of a historic site that has been unused for 25 years
- Honoring the history of a former naval base with adaptive programs for recovering veterans
- A launching pad for recreation programs, for people with disabilities and their families, to be delivered throughout the region — thanks to a fleet of specialized sports equipment and vehicles
- Expanded collaboration of life-enriching activities with park and community residents, area nonprofits and a growing community of people with and without disabilities

BEFORE: A former U.S. Navy firehouse that has been unused for 25 years.

AFTER: A revitalized public building enriching the lives of thousands of people with disabilities and their families — and providing a valuable resource to the community. (Illustration by: Brandt Design)
SUMMIT WEST REMODEL
Efficiency and Quality for Our Winter Programs

Our offices at Snoqualmie Pass, Summit West have undergone a pivotal remodel and it has made a world of difference. Previously, the space was dark and cluttered, making it difficult for volunteer instructors and students to find the gear they needed and we struggled to make it a welcoming place. Now, there is improved lighting, plenty of open space and numerous options for organization. By removing an interior wall, adding double entryway doors, updating the restrooms, and adding new flooring, the space is far more accessible to all. Skiers and snowboarders of all abilities can now much more easily take part in our operations. Remodeling the Summit West office has made a vast difference in the efficiency and quality of our winter programming.
VOLUNTEER SPOTLIGHT

VOLUNTEER OF THE YEAR

Doug Vanderleest

Doug has been volunteering for six years in our alpine ski programs at the Summit at Snoqualmie and our military cycling programs. He's typically the first one to show up and keeps himself busy doing whatever is needed to help life easier on everyone and for the participants. He is always a friendly face and we're especially grateful that he's introduced us all to his wife, Jen, who has also been by his side as a volunteer.

“If it wasn’t for Doug showing me the ropes on Friday night, I would be lost. Doug is an amazing volunteer who has dedicated so much time to Outdoors for All. Outdoors for All is very lucky to have him.”

- Alicia Lyons | Program Manager

This is a sentiment shared by all staff who have the pleasure of working with Doug in the field. Thank you for your incredible contributions. With the power of 850 volunteers, Outdoors for All has realized monumental achievements. We thank each and every one of those incredible folks who donate their time and expertise to transform lives through outdoor recreation.
GROWING PROGRAMS & PARTNERSHIPS

ADAPTIVE CYCLE CENTER
Free Adaptive Bike Rentals at the Adaptive Cycling Center

In late 2018 Outdoors for All was approached by the Seattle Department of Transportation (SDOT) with a vision of making the adaptive recreation nonprofit the hub for Washington state’s first adaptive cycle share with all rentals being free of charge. Malaurie (pictured below), a Seattle resident, came to the Adaptive Cycling Center throughout the 2019 season with her mom and the crew of “Team Malaurie” to enjoy the experience of cycling outdoors that we regularly all have access to and may frequently take for granted.

We are honored and so humbled to have a huge impact on one person’s life experience. We look forward to seeing Malaurie and her crew, along with all the new and familiar faces that will come through our Adaptive Cycling Center.

Another successful participant involved with the cycling center is Patricia, who first learned to ride with us two years ago when she visited our Adaptive Cycling Center in Magnuson Park. She had such a blast, her mom, Candice, brought her out to ride regularly.

Then this past summer, Patricia was a lucky recipient of an individual grant from The Hartford’s Ability Equipped program. Because of The Hartford’s support, Patricia’s received a similar model adaptive cycle as to what she learned to ride with Outdoors for All. Now, Patricia is able to ride her own bike whenever she wants and she is ready for Bike Everywhere Month in May.

“Outdoors for All gave Malaurie access to the previously inaccessible rite of passage of biking with friends and family. While Malaurie’s experience doesn’t include skinned knees, a banana seat, basket, or tassels on her handlebars, it does include smiles, laughter, discovery, fresh air, and fun - the important things.

Synthia Malaurie’s mom

“Cycling has been so good for her both physically and emotionally. She has so much more confidence in what her body can do. Today was the first day of riding your bike to school. [Patricia] was thrilled and her classmates went nuts! It was epic. Thanks again.”

Candice Styer Patricia’s Mother

Summer 2019 was pivotal for Outdoors for All and the push to make cycling even more accessible to people with disabilities and their families. The partnership between Outdoors for All and the Seattle Department of Transportation, in addition to a generous equipment grant from The Hartford, led to record-setting rental numbers with over 750 experiences (a 300% growth over the previous year) and made a profound impact on people throughout the region.
“It was a total team effort with staff and volunteers from Outdoors for All and Open Doors for Multicultural Families all coming together to make sure that everyone had a chance to get outdoors, be active and have fun together!”

OPEN DOORS FOR MULTICULTURAL FAMILIES

Lake Sammamish Event Attracts 400 Participants and Family Members

Each summer Outdoors for All partners with Open Doors for Multicultural Families to provide a day of cycling and kayaking for those involved with the organization. This past summer we enriched the lives of upwards of 400 individuals, including those with disabilities and their families at the event at Lake Sammamish State Park.

After a short lesson, participants were given the opportunity to kayak around in Lake Sammamish with staff, volunteers and family members. Cyclists rode throughout the park after staff and volunteers supported fitting and finding just the right adaptive cycle for each participant.

A large group of volunteers from Open Door for Multicultural Families made this event possible as well as a group of dedicated volunteers from Outdoors for All. Throughout the event, we served kids who had never ridden a bike before, families who were new to kayaking, and witnessed people from all over the city connect through their experience in the outdoors.

“The (adaptive cycling and kayaking) event was a great success with support from your wonderful staff who provide excellent services and equipment. We are grateful for your programs and quality services; in particular, the past 10 years of collaboration to conduct this event. Definitely, we hope to have more opportunities to work together in the future.”

– Ginger Kwan | Executive Director
Open Doors for Multicultural Families

100+

PARTNERSHIP PROGRAMS WITH SCHOOLS, PARKS DEPARTMENTS, HOSPITALS, AND OTHER GROUPS
**FINANCIALS**

**SUPPORT & REVENUE**

<table>
<thead>
<tr>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions &amp; Donations</td>
<td>1,660,077</td>
</tr>
<tr>
<td>Enrollments</td>
<td>440,340</td>
</tr>
<tr>
<td>Program Contracts</td>
<td>217,737</td>
</tr>
<tr>
<td>Government Grants</td>
<td>-</td>
</tr>
<tr>
<td>Special Events</td>
<td>511,589</td>
</tr>
<tr>
<td>Direct Expenses for Special Events</td>
<td>(105,041)</td>
</tr>
<tr>
<td>Investment Income</td>
<td>65,872</td>
</tr>
<tr>
<td>Donated Goods &amp; Equipment</td>
<td>161,281</td>
</tr>
<tr>
<td>Donated Volunteer Services</td>
<td>413,210</td>
</tr>
<tr>
<td>Total Support &amp; Revenue</td>
<td>3,365,065</td>
</tr>
</tbody>
</table>

**EXPENSES**

<table>
<thead>
<tr>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>2,031,840</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>370,989</td>
</tr>
<tr>
<td>Fundraising</td>
<td>582,604</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>2,985,433</td>
</tr>
</tbody>
</table>

**ASSETS**

<table>
<thead>
<tr>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in new assets</td>
<td>1,659,587</td>
</tr>
<tr>
<td>Net Assets, beginning of year</td>
<td>2,841,355</td>
</tr>
<tr>
<td>Net Assets, end of year</td>
<td>4,500,942</td>
</tr>
</tbody>
</table>

**FINANCIALS**

**SUPPORT & REVENUE**

- Contributions & Donations: 49%
- Enrollments: 13%
- Program Contracts: 6%
- Special Events: 15%
- Investment Income: 2%
- Donated Goods & Equipment: 5%
- Donated Volunteer Services: 12%

**EXPENSES**

- Program Services: 68%
- Management & General: 12%
- Fundraising: 20%

**TRANSFORMING LIVES THROUGH OUTDOOR RECREATION**
CORPORATE SUPPORTERS & MAJOR FUNDERS

3M Foundation
Adobe Systems
ADP
Aetna Foundation, Inc.
Alumni Venture Group
AmazonSmile Foundation
America’s Best Local Charities
Anderson Foundation
AndEvents, Inc.
Apple
AT&T
Ballard Ellis Lodge #827
Ballard Hardware and Supply, Inc.
BECU
Bill and Melinda Gates Foundation
Bill and Ursula Moffett Charitable Fund
Boeing Company
Boeing Employee Credit Union
Brights Foundation
Brighton Jones, LLC
Cain Brewing
Canopy Blue
Carter Subaru
CBRE Foundation, Inc
Charles Schwab
Chen Stein O’Malley Sven Foundation
Chisholm Foundation
Cigna HealthCare
Clark Construction Group
Clif Bar & Company
Coldstream Capital Management, Inc.
Columbia Bank
Combined Federal Campaign
Community Foundation of North Central Washington
Community Foundation of Middle Tennessee
Costco Wholesale
D.V. & Ida McEachern Charitable Trust
David Consulting Group Inc
Deftef Schrepf Foundation
Dimmer Family Foundation
Disabled American Veterans Charitable Trust
Disabled Sports USA
Disney Worldwide Services, Inc.
Dru Bu
Enterprise Holdings Foundation
everyone!
FS Networks
Fidelity Charitable Gift Fund
Fiorini Ski School
Foster Foundation
Fourier Insurance Solutions
Gerk’s Ski and Cycle
GitHub
Google
Harshini Foundation
Harold James and Lynn L Rowland Foundation
HBF Foundation
Hudson Bay Way Foundation
Invest in Others Charitable Foundation, Inc
Jewish Federation of Greater Atlanta
Kiwani Club of Issaquah Valley
Levi Fund
Levitties Foundation
Lewis Community Spouses’ Club
Liberty Mutual
Local Independent Charities of America
Loeb Family Charitable Foundation
Lucky Seven Foundation
Mailinekrodt Pharmaceuticals
May & Stanley Smith Charitable Trust
Microsoft Corporation
MUF Foundation
Mocassin Lake Foundation
Nadlela Family Foundation
Names Family Foundation
National Charity League
Network for Good
Norcliffe Foundation
Norstrom
Northland Technologies Inc.
OD Fisher Charitable Trust
Oki Foundation
Optimism Brewing Company
Paul G. Allen Family Foundation
Penrith Home Loans
Perkins Coie Foundation
Pike Brewing Company
Pollard Family LLC
Port of Seattle
Prometheus Real Estate Group
Puget Sound Energy
Puget Sound Energy Foundation
Ravenna Brewing Company
Red Door
Red Robin
Revant Optics
RHTA LLC
Russell Investments
SafeCo Insurance Fund
Salesforce
Sammanish Kiwanis Club
Sample Foundation
SAP Software Solutions
Schwab Charitable Fund
Seattle Children’s Hospital
Seattle Foundation
Seattle Parks and Recreation
Seattle Printworks
Seattle Seahawks
Semco Group
Starbucks
Stevens Pass
Sturtevant’s
Symetra Financial
Tableau Community Foundation
The Hartford
The Standard
The Summit at Snoqualmie
T-Mobile
Tulalip Tribes
U.S. Department of Veteran Affairs
U.S. Forest Service
University of Washington
University of King County
University of Washington
威海
Wells Fargo Foundation
William R. & Sandra L. Wheeler
Charitable Foundation, Inc.

MAJOR DONORS | $1,000 and up | * Denotes volunteer and major donor

Anne and Tom Acker
Sharon Allyn
Johannes and Maria Ariens
Kelly and Loa Baker
Christine and Michael Bayless
Steve and Kristin Beaulieu
Doreen Bingo and Mark Hiley
Teresa D. Bingo *
Nancy Bittner
Constance Bode
Matt and Lianna Bode
Clarissa Brown
Andy and Marissa Braff
Eric and Melissa Brandenfels
Debra and Colin * Brandt
Dan Brewer
Eric Brodsky
Edward Bronson and Monica Fawthrop
Ralph (RB) Brown *
Teresa and Dan Brown
Brenda Burnett
Bruce and Debra Cady
Paul Artz and Susan Camicia
Dan and Nancy Campi
Chris Carter
Zach Charat
Richard and Suzan Chavez
Kate and Steve Cisco
Alexis (Lexie) Codd
Eddie and Aubrey Cortez
Dave and Mona Cryan
Matt * and Cindy Cryan
Mark and Kim Daless
Don and Kathy DeCaprio
Suzanne and Marc de van der Schueren
Meghan Doan
Keith Dolliver *
Kevin Donahue
Jen Drain
Peter Driessen
Kellie and Pat Elliott
Ken Fagan
Geoff and Michelle Flack
Kyle and Holly-Kate Foss
Greg and Ann * Foster
William H. Gates III
Steve Ellis * and Sharon Gregg *
Tracy * and Paul Gibbons
Glenn and Jodi Gold
Kya Gould *
Jeff and Jamie Graham
Greg Griffiths
Laura Hafermann and John McLaughlin *
Jill and Doug Hawkins *
Leslie, George, and Zoe Hawkins
Russ Hawkins
Jeff Hazeltine and Alicechandria Fritz
Andrea Hegarty
Annie and Carol Hendricks
Samantha and Neil Holloway
Charles Holtclaw
Fiona Honeybone
Corey and Allison Hughes
Ben Humphrey
Joel and Christy Hussey
Mark * and Elin Ilting
Connor and Claire Islee
Megan and Jack Islee
Michael Isler
Dean and Dawn Jasper
Steve Jensen and Vincent Lipe
Rajesh Jha and Sudha Mishra
Corey Johnson
Craig Johnson
Doug and Janna Johnson
Jon Johnson and Eileen Bunch
Chris * and Andrea Jones
Kathleen Jones
Kathlyn and Anthony Jones
Sean and Helen Kelly
Evon Kesper and Lisa Tremaine
Gary and Erika Kindness
Steph Kingswell
Aaron and Leigh Anne Kiviat
Katie Knifong
Aaron Koopman and Sarah Smith Koopman
Amy and Nathan Kostal
Eric Kraus
Jody and David Kris
Garrett Krueger
Stacey Kraus
Robert LaBenn
Scott LaBenn
Horner * and Mary * Lane
Greg and Jameelah Leddy
Jim Leslie *
Vicki Leslie
Eric and Antoinette Lindberg
Brittney * and Matthew Linville
Mark Lord
Martu Loutier and Rik Adams
Annie and Deke Lundquist
Katherine and Chris Luptac
Brian MacDonald
Kara Macdonald
Jonathan and Laurie Matthews
Karen and Lisa McCaslin
Kathy and Neil McDonald
Kirk and Faith McEwan
Rebecca and Tommy McMillan
Charlie and Lotte McNamara
Kathleen and Jerri Mehrer
Ashley Miller
David and Susan Moffett
Wendy and Josh Moulet
Sandra Mowery
Anu and Satya Naddella
Chris and Cindy Nelson
Erik and Julie Nordstrom
Rick North and Phil Day
Theresa O’Brien
Doug Oda
Michelle and Boyd Peterson
Jackie Thomas and Michael Rask
Matt Rasmussen
Roger * and Nadia Reynolds
Mike and Jill Richmond
Maggie * and Brian * Richter
Dusty * and Lisa Rowland
Laurel and Josh Saltman
Peter and Victoria Sanborn
Mark Shander
Kelly Smith
Nik Smith
Cherry and George Snellig
Kelsey and Gabe Spiel
Kory Srock
Susan Steinman * and Josh Sherman
Kirk * and Jennifer Stephens
Lynn Stephens
Dane and Sara Stephenson
Webb and Meredith Stevens
Susan and Steve Stroming
Erik Svensson * and Cornelia Schneider
Ben Swek
Steven and Ilene Tanabe
Dave and Lori Tappan
Philip Thompson and Beth Dolliver
Jess and Jim * Thomson
Nancy and James Thomson
Anthony and Kim Todaro
Jane * and George Todaro
Steve VanDerhoef
Stewart and Stephanie Vassau
Mary Ellen von der Heyden
Diane Walsh and Curtis Brooke
Susan and Jackson Weaver
Mila and Mike Weeks
Elizabeth and Karl Wehdin
Richard Wenning
Kurt and Mary Westman
Shelby White and Nancy Gliddon-White
Hart and Nicole Williams
Jeff Williams *
John * and Roberta Williams
Susan Wright Geiger
Paul and Peggy Zuckerman
Adam * and Thera Zylstra

We strive to accurately recognize our many supporters. If we have inadvertently omitted your name, please let us know: info@outdoorsforall.org
THANK YOU TO OUR SUPPORTERS

We asked our participants how being a part of our programs have impacted them and this is what they had to say. Your support makes it possible!

92% reported improved or increased physical fitness

82% reported having created more friendships

99% reported an enriched or improved quality of life

97% reported having increased access to community resources for recreation engagement

97% feel they have been taught the skills to achieve their recreational goals

Outdoors for All Foundation
6344 NE 74th Street, Suite 102 | Seattle, WA 98115
info@outdoorsforall.org | 206.838.6030 | www.outdoorsforall.org