Dear Friends of Outdoors for All,

2017 proved to be a record year for us with more children and adults with disabilities – 2,476 to be exact – having their lives enriched through our year-round outdoor recreational programs. Our mission continues to flourish because of our dedicated volunteers, experienced staff and committed donors and supporters like you!

We started as the Ski for All Foundation back in the 1970s when children with disabilities wanted to take ski lessons like their peers without disabilities – but could not do so without specialized support. In collaboration with The Summit at Snoqualmie, 35 children learned to ski that first winter. Today, thousands of children and adults exercise their abilities with Outdoors for All year round. At our center of operations in Seattle’s Magnuson Park, we offer adaptive cycling, hiking, rock climbing, kayaking, day camps and other activities for individuals, schools, hospitals and other organizations. We deliver ski, snowboard and snowshoe lessons at Washington State’s two largest ski resorts, The Summit at Snoqualmie and Stevens Pass. Plus, we have a fleet of vehicles and trailers to bring outdoor recreation to communities throughout the region.

For decades we have worked to make a big impact here in Washington State, and today we are the only program of this size on the West Coast. No one else in our region provides the kinds of life enriching outcomes and delivers these outcomes at the scale that we do. As you’ll see in this annual report, we have much to be thankful for and much to celebrate. Yet as we do so, we know many challenges still lay ahead. As we strive to overcome the barriers that may limit individuals with disabilities from fully exercising their abilities, we present to you the following questions:

- Don’t people with disabilities deserve equal opportunities to recreate and enjoy the outdoors?
- Shouldn’t exceptionally well-rated programs be brought to scale and accessible for more individuals in our region?
- Doesn’t it make sense that partnerships should be used as a strategy to do more with limited resources -- and do so efficiently and effectively through an organization that has collaboration as part of its DNA?
- Finally, can you imagine the possibilities if the places where Outdoors for All currently delivers its life enriching mission could be dramatically improved – turning aging facilities into first-class facilities? Or creating new facilities instead?

Stay tuned in 2018 and beyond as we, with your support and the support of others, work to respond to these questions and enrich the lives of thousands more children and adults with disabilities in our community!

Sincerely,

MISSION

To enrich the quality of life for children and adults with disabilities through outdoor recreation.
### SUPPORT & REVENUE

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
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<tbody>
<tr>
<td>Contributions &amp; Donations</td>
<td>678,129</td>
<td>485,893</td>
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<tr>
<td>Enrollments</td>
<td>437,423</td>
<td>388,423</td>
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<tr>
<td>Program Contracts</td>
<td>12,150</td>
<td>508,000</td>
</tr>
<tr>
<td>Government Grants</td>
<td>26,359</td>
<td>18,705</td>
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<tr>
<td>Special Events</td>
<td>545,923</td>
<td>537,374</td>
</tr>
<tr>
<td>Direct Expenses for Special Events</td>
<td>(153,073)</td>
<td>(144,289)</td>
</tr>
<tr>
<td>Investment Income</td>
<td>53,510</td>
<td>53,244</td>
</tr>
<tr>
<td>Donated Goods &amp; Equipment</td>
<td>326,992</td>
<td>384,763</td>
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<tr>
<td>Donated Volunteer Services</td>
<td>334,348</td>
<td>294,226</td>
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<tr>
<td>Total Support &amp; Revenue</td>
<td>2,261,761</td>
<td>2,526,339</td>
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### ASSETS

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<thead>
<tr>
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<th>2017</th>
<th>2016</th>
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<tbody>
<tr>
<td>Change in new assets</td>
<td>79,193</td>
<td>178,644</td>
</tr>
<tr>
<td>Net Assets, beginning of year</td>
<td>1,419,287</td>
<td>1,240,643</td>
</tr>
<tr>
<td>Net Assets, end of year</td>
<td>1,498,480</td>
<td>1,419,287</td>
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### EXPENSES

<table>
<thead>
<tr>
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<th>2017</th>
<th>2016</th>
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<tbody>
<tr>
<td>Program Services</td>
<td>1,646,866</td>
<td>1,788,905</td>
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<tr>
<td>Management &amp; General</td>
<td>251,971</td>
<td>244,749</td>
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<tr>
<td>Fundraising</td>
<td>283,731</td>
<td>314,041</td>
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<tr>
<td>Total Expenses</td>
<td>2,182,568</td>
<td>2,347,695</td>
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A YEAR OF PARTNERSHIPS

It has been an exciting year as new partnerships have laid seed and others have grown deeper roots. We’ve built new programs with school districts, nonprofits, hospitals, and other community organizations. These new programs have created many more opportunities for safe and fun outdoor recreational experiences as well as additional educational components.

LET’S GO

One of the new collaborative programs is a partnership with Seattle Public Schools and Cascade Bicycle Club for the Let’s Go program to bring safe bike commuting practices to elementary aged children. The program is geared toward teaching children bike commuting safety including obeying stop signs and road signals, navigating obstacles, and road awareness. Over 50 children with disabilities in 3rd-5th grade have gone through the program which rotated at 11 schools and would last one week taking place during PE class.

Gretchen Gray, John Hay Elementary

“WeOutdoors for All has been an incredible resource and valuable addition to the Let’s Go bike program. It provides an opportunity for students to be successful at their own ability level. In addition, it’s nice to have the Outdoors for All staff come help out not only the students who benefit from their bikes, but also the students who are learning for the first time.”

MEAGEN RENZI, SENIKA GROUP EMPLOYEE

Seneca Group provides real estate development management and advisory services to private and public sector clients throughout the Pacific Northwest. Seneca Group also provides our nonprofit with incredibly valuable collaboration through their employees volunteerism and contributions in support of our mission. Seneca Group has collaborated to provide employees who volunteer to help deliver day camp programs. Employees from the company also helped with facility improvement projects including repainting and laying new tile floors in our Adaptive Cycling Center at Magnuson Park. Most recently, they built mobile adaptive kayak launches for our kayaking program. Not only have Seneca Group’s employees been involved with programs and projects, but the company continues to support our fundraising efforts. Seneca Group was deservedly recognized as our gala honoree at our 2017 Ski Ball Gala Auction.

“To be a first-time volunteer with Outdoors for All, the best word to describe my experience is incredible. From the time we arrived, I had a smile on my face! I had a great time interacting with both the staff and students and, for a day, I felt like I was back in summer camp.”

Meagan Renzi, Seneca Group Employee

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<tr>
<th>CUSTOM EVENT EXPERIENCES</th>
<th>CUSTOM EVENT PARTICIPANTS</th>
<th>CUSTOM EVENT ACTIVITY DAYS</th>
</tr>
</thead>
<tbody>
<tr>
<td>3,270</td>
<td>1,914</td>
<td>98</td>
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CUSTOM EVENTS are where we collaborate with schools, hospitals, and other community partners to bring the benefits of adaptive and therapeutic recreation to their communities and their clientele.
In 2017 we lost significant private funding for selected recreation programs for veterans who had been injured post 9/11. Due to some restructuring of priorities by this funder, we had to find other sources of support to continue to offer these various life-enriching recreation programs and cycling camps for recovering veterans.

Though this source of funding ended, what did not end was our commitment to these recovering veterans. We focused our fundraising efforts to help us restore these vitally important programs for injured and wounded active duty service members and recovering veterans. Thankfully, we made good progress on this initiative. We did have to discontinue (at least for now) cycling base camps offered for veterans from across the country, but we were able to sustain our winter sports ski and snowboard lessons for veterans and our cycling team for veterans.

The cycling team pedaled on with regular training rides for the months of March through September. Recovering veterans gained or enhanced their cycling skills, fostered friendships with others on the team and tackled quarterly challenge rides, including cycling more than 200 miles over two days in the Seattle To Portland / STP.

These military programs were made possible thanks to the sponsorship support of other veteran organizations and corporate sponsorships with the Disabled American Veterans, Lewis Community Spouses’ Club, Dimmer Family Foundation, Penrith Home Loans, Seneca Group, and Cigna.

Even though we lost some significant private funding, we did successfully secure other private contributions which helped us sustain selected recreation programs benefiting recovering veterans. Importantly, we also applied for and received a competitive grant from the US Department of Veterans Affairs which supported some programs in late 2017 and will support many more in 2018.

Overall, despite changes in some funding sources, 2017 proved to be a record year of results. We still had scores of injured and wounded active duty service members active in our programs. And overall, we had a record of 2,476 individuals of all ages and various disabilities exercising their abilities with us!
Despite challenges rolling over from the previous year, support for Outdoors for All from our base did not waiver and the organization continued to grow. The need for adaptive recreation programs in the area is growing faster than Outdoors for All can currently accommodate, but we are striving to create as many opportunities in the outdoors for people of all abilities as we can.

**BENEFICIARY EVENTS:** We get a lot of support from individuals and other organizations that put on fundraising events and choose to use those proceeds to support our adaptive recreation programs. These events can include pub nights, house parties and larger events. This year Outdoors for All was invited to participate in the Last Splash Gala put on by Detlef Schrempf Foundation and a fall fashion show organized by Fashion First. These events combined raised over $70,000.

**SPIRIT OF 12:** Last year, we joined the Spirit of 12 Partner Program with the Seattle Seahawks and Paul G. Allen Philanthropies as Training Camp Partners. This year, we were ecstatic to graduate and be accepted as one of the five Game Day Partners to distribute programs at CenturyLink Field during home games. All proceeds support Outdoors for All and other charity partners on each respective game day with all funds matched by Paul G. Allen Philanthropies. This has been an amazing experience for us and we were able to expose our mission to the Seahawk fan base while rooting on our home team. Thanks to support from the Spirit of 12 Program, we raised over $63,000 in support of our adaptive programs!

**CUSTOM EVENTS:** In 2017, we partnered with 59 community partners to provide 98 opportunities for community members with disabilities to be able to exercise their abilities. We reached 1,914 individuals to provide activities in cycling, rock climbing, kayaking, skiing and more. Custom Events are our largest year-round program and build partnerships with local hospitals, schools, and other community partners as well as enrich the lives of a more diverse population while expanding our program presence.

**KAYAK EXPANSION:** We were able to break our summer kayak program into three sessions of three evenings, expanding the kayak opportunities by three nights. Participants could sign up for a three night session, or sign up for multiple sessions for more time on the water. This provided more opportunities for people to take advantage of the late summer weather. This program is partly made possible thanks to our partnership with Sail Sand Point which allows us to store our kayaks next to an accessible launch point. This summer, Seneca Group built mobile kayak launch pads to help us send kayaks more efficiently and smoothly into the water.

**DAY CAMP EXPANSION:** We piloted a new program, Adult Adventure Days in 2017. Outdoors for All Day Camps currently see wait lists throughout the summer. The Adult Adventure Days opened opportunities to relieve some of the wait lists for Day Camps by opening a day-camp-like experience for older youth ages 18 and up as they hit the post-school age transition and beyond. As a result, more spots are open for younger children to join our day camps while older youth and adults enjoy day camp experiences with their peers.

**FINANCIAL AID:** This fiscal year we distributed $110,052 in financial aid for participants to be able to join our programs. This includes scholarship and/or financial aid for individual programs: including kayaking, rock climbing, skiing, day camps and Custom Events provided with community partners.
MAJOR DONORS ($1,000 and up)

Dave Alles
Sharon Allyn
Max Anderson
Cassandra Atkins
James Bach
Jeff and Caroline Ballaine
Melody Paxton and Ben Barnes
Tom Loser and April Bauer
Chris Berta
Debbie and Brian Bertlin
Norma and John Berto
Nancy Bittner
Pete Wilkins and Brittany Borges
Richard Boyd North and Philip Day
Colin and Debra Brandt
Dale and Kris Brevick
Edward Bronson and Monica Fawthrop
Diane Walsh and Curtis Brooke
RB Brown
Bruce and Debra Cadby
Clint Cameron
Paul Arlt and Susan Camicia
Glen and Sharilyn Campbell
Dean Carlson
Erin and Andy Castle
Kim and Mike Caughey
Richard and Susana Chavez
Jeff and Kim Comstock
Chad Corniel and Jay Lynn Corniel
Jeneva and Justin Cronin
Matthew and Cindy Cryan
Shayla Curtllt
Kim and Mark Dales
Kathy and Don Decaprio
Chris and Danielle Dobrick
Keith Dolliver
Philip Thompson and Beth Dolliver
Dean and Danene Dorcas
Ian Dowey
Vincent Fan and Sarah Rafton
Christopher Flugstad
Forest Foltz
Garth and Molly Fort
Tracy and Paul Gibbons
Robb Glenny
Glenn and Jodi Gold
Kyra Gould
Jeff Graham
Cody Graner
Greg Griffis
Erin and Jason Gurney
Megan and Erik Hand
Sandy and Dan Harper
Garrett Krueger and Mieko Hart
Renee Hawkes
Jill and Doug Hawkins
Leslie and Jerome Hawkins
Bernard and Emer Hensey
Doreen Bingo and Mark Hiley
Mack and Stephanie Hinson
Paula and Grover Holtzclaw
Tom and Fiona Honeybone
Ali and Patrick Hooper
Debi and Dave Hudacek
Corey and Allison Hughes
Sheri and Charles Jemley
Mary Jensen
Lawrence and Karen Jobe
Monique and Eric Johnson
Molly Johnston
Chris Jones
Greg and Elizabeth Jones
Kathlyn and Anthony Jones
Andrea Katskansky
Ron and Jen Kelly
Sean and Helen Kelly
Gary and Erika Kindness
Luke and Novelle Knutson
Aaron Koopman and Sarah Smith
Eric Kraus
Richard and Emily Lazar
Greg and Jamelah Leddy
Antoinette and Eric Lindberg
Derek Loser
Debra Magallanes
Heidi Martin
Jonathan and Laurie Matthews
Mark and Janet Matthewson
Frank and Lynne McCalin
Danielle McClure
Kathy and Neil McDonald
Bruce McDowell
Dan and Wendy McGrath
Jackie McGuire
Charlie McNamara
Jane Todaro, MD and George Todaro, MD
David and Susan Moffett
Jim and Kellie Molzhon
Nicole and Steve Morrison
Sandra Morway
Alan Naiman
Megan and Thomas Nicoletti
Jeff and Sachie Nitta
Dan and Aileen O’Hearn
Don and Helen Owens
Dave and Cindy Paborsky
Harold and Ann Pebbles
Christina Poore
Courtney and Matt Porter
Bill Radke
Jackie Thomas and Michael Rask
Karin and Matt Rasmusson
Timothy Reid
Roger and Nadia Reynolds
Brian and Maggie Richter
Tom and Christine Robertson
Dusty and Lisa Rowland
Laurel and Josh Saliman
John and Jeanne Schreuder
Caroline Schuman
Pat Socciole
Alan Smith
Danica Smith
Kelly Smith
Suzanne Steinman-Sherman and Josh Sherman
Kirk and Jennifer Stephens
Dane and Sara Stephenson
Erik Swenson, MD, and Cornelia Schneider
Steven and Iene Tanabe
Lori and Dave Tappan
Richard and Linda Tausch
Emony Thomas
Mark and Diedre Thomas
Brian and Brenda Thompson
Jim and Nancy Thompson
Kim and Ron Thunen
Doug and Stacey Waddell
Bill and Nikki Wagner
Susan and Jackson Weaver
Kurt and Cathy Westman
Kris Whitehead
Todd and Lynne Wilkins
Jeff Williams
John and Roberta Wilson
Jennifer Woodbery
Anthony and Rachel Woodward
Dave and Karen Zimmer
Eric and Jen Zinda
Sandy and Jayne Zogg
Thera and Adam Zystra
Thank you to our supporters

We asked our participants how being a part of our programs have impacted them and this is what they had to say. Your support makes it possible!

94% enriched their quality of life
86% increased physical fitness
89% gained a greater sense of independence
93% higher levels of confidence
93% more meaningful social connections and relationships