MISSION: To enrich the quality of life for children and adults with disability through outdoor recreation
Dear Friends of Outdoors for All,

Thank you for your interest in -- and support for -- the Outdoors for All Foundation and our mission to enrich the quality of life for children and adults with disabilities through outdoor recreation.

Our 2015-16 fiscal year was a remarkable one for many reasons, not the least because of our commitment to using collaboration as a means to pursue our mission and deliver our programs.

Collaboration for the Outdoors for All Foundation is far more than a “buzzword” or an important strategy. For us, collaboration is an integral part of our DNA.

From our founding days as a nonprofit back in 1979, Outdoors for All (then Ski for All) first began thanks to an incredible collaboration with a ski area. Decades later, we continue to partner with The Summit at Snoqualmie as we deliver our winter season adaptive recreation lessons there and also at Stevens Pass. Hundreds of children and adults with disabilities exercised their abilities again with us in our 2016 winter season program.

Collaborating with others has grown so that each year we now partner with more than 80 other businesses, parks and recreation departments, schools, hospitals and community organizations.

Collaboration means that we each do our part to better understand the needs of another group, listen and learn from their experiences and work in partnership with them to further our mutual interests. Collaboration also can mean that we may be called to work with others to “do more with less.”

For example, when we partner with schools, like New Horizon School (NHS) in Renton, we’re able to provide various adaptive and therapeutic recreation programs to the school’s students. NHS wouldn’t otherwise be able to offer these beneficial activities such as skiing and snowboarding lessons, rock climbing lessons and kayaking lessons for their students. And, importantly, we wouldn’t be reaching as many youth with disabilities without partnerships with NHS and many other schools.

We know that many nonprofits recognize that to be successful, they must serve a dual bottom line of being both “mission driven, yet business minded.” We’re particularly thankful that collaboration, a founding strategy for Outdoors for All, remains a vital means towards our continuing success.

Thank you again for your support and we hope to see you out on the snow trails, cycling paths and waterways sometime soon!

Sincerely,

Ed Bronsdon
Executive Director

Keith Dolliver
Board President
SUPPORT & REVENUE

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions &amp; Donations</td>
<td>485,893</td>
<td>532,599</td>
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<tr>
<td>Enrollments</td>
<td>388,423</td>
<td>407,099</td>
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<tr>
<td>Program Contracts</td>
<td>508,000</td>
<td>512,760</td>
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<td>Government Grants</td>
<td>18,705</td>
<td>15,824</td>
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<tr>
<td>Special Events</td>
<td>537,374</td>
<td>380,878</td>
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<tr>
<td>Direct Expenses for Special Events</td>
<td>(144,289)</td>
<td>(96,745)</td>
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<tr>
<td>Investment Income</td>
<td>53,244</td>
<td>(13,947)</td>
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<tr>
<td>Donated Goods &amp; Equipment</td>
<td>384,763</td>
<td>240,211</td>
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<tr>
<td>Donated Volunteer Services</td>
<td>294,226</td>
<td>350,927</td>
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<td>Total Support &amp; Revenue</td>
<td>2,526,339</td>
<td>2,329,606</td>
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EXPENSES

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<tr>
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<tr>
<td>Program Services</td>
<td>1,788,905</td>
<td>1,555,394</td>
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<td>Management &amp; General</td>
<td>244,749</td>
<td>264,198</td>
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<tr>
<td>Fundraising</td>
<td>314,041</td>
<td>296,806</td>
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<tr>
<td>Total Expenses</td>
<td>2,347,695</td>
<td>2,116,398</td>
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FINANCIALS

- Contributions & Donations, 19%
- Enrollments, 15%
- Donated Goods & Equipment, 15%
- Investment Income, 2%
- Special Events, 16%
- Government Grants, 1%
- Donated Volunteer Services, 12%
- Fundraising, 13%
- Management & General, 11%

ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
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</thead>
<tbody>
<tr>
<td>Change in new assets</td>
<td>178,644</td>
<td>213,208</td>
</tr>
<tr>
<td>Net Assets, beginning of year</td>
<td>1,240,643</td>
<td>1,027,435</td>
</tr>
<tr>
<td>Net Assets, end of year</td>
<td>1,419,287</td>
<td>1,240,643</td>
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Kayaking on Lake Washington along the shore of Magnuson Park with families from Abused Deaf Women's Advocacy Services
It has been a lively year at Outdoors for All, full of robust partnerships that make year-round outdoor recreation programs possible. We collaborated with local businesses, school districts, hospitals, nonprofits, and other community organizations to help achieve our vision that people of all abilities will be able to recreate wherever and whenever they want. Whether these partners are volunteering, hosting a beneficiary event, or bringing a Custom Event to their constituents, we were able to serve more participants because of these valuable collaborations.

**ALYSSA BURNETT CENTER (ABC):**

The Seattle Children’s Alyssa Burnett Adult Life Center, one of more than 80 Custom Event partners, works with us to provide more recreation programs to youth and adults with autism.

“In addition to the endless students who have learned, grown and [had] fun with your team through our many, many events together has been the growth our staff have experienced, too. Prior to our events with you, we managed all activities and classes at the ABC, timid to explore much knowing the endless variables for something to happen. Your team, and the spirit of seeing the adults in the community also served as a catalyst for us -- as a team, and an organization -- to take the leap and branch out of our comfort zone to provide even greater opportunities for our adults. It’s been another rich year with Outdoors for All -- and we are so grateful to have you all as partners, and friends.” — Tammy Mitchell, Alyssa Burnett Center

8,359 outdoor experiences were provided including skiing, cycling, kayaking, rock climbing, day camps and more
A YEAR OF PARTNERSHIPS

PROMETHEUS REAL ESTATE GROUP:

Prometheus Real Estate Group, which specializes in development and management of high-quality properties, is an example of a business with which we partner to bring volunteers out to support our mission. Prometheans and some of their family members volunteered various group cycling Custom Events. One such event held in Gig Harbor, was in collaboration with an MDA Summer Camp for 77 kids from Washington who have muscular dystrophy. We’re not sure who had more fun, the kids in the camp or the Promethean volunteers – it was an awesome afternoon and evening!

“Thank you for an amazing day, we all had a great time. As I get older at times, I forget what it’s like to be a kid, until I volunteer for events like this. I think for about 5 hours I forgot I was the adult. That’s how much fun I had.”
-Stacy Hodder, Prometheus Real Estate Group

Brian Peters from Prometheus celebrating a cycling success

108
Custom Events offered to 80+
community partners allowing individuals throughout Washington state to exercise their abilities outdoors

$508,000
devoted to providing programming to injured and wounded active duty service members and recovering veterans

Veteran Jeff Mellenthin handcycling in a challenge ride during a Cycling Base Camp
2016 was quite a year. Thank you to our participants, volunteers, and supporters for joining the fun!

**DAY CAMP EXPANSION:** Due to growing wait lists, we added a third location to all 11 weeks of summer day camps, allowing us to serve 25% more participants than the previous summer. Camps were offered at Magnuson Park, Marymoor Park, and Lake Sammamish State Park, where campers were on the move and having fun all summer long.

**DETFLEF SCHREMPF FOUNDATION:** We were honored to be one of four beneficiaries selected for the 23rd Annual Ripple of Giving Gala and Concert sponsored by the Detlef Schrempf Foundation. Over 500 guests enjoyed a varied silent auction, boisterous live auction, and the evening was capped with an upbeat concert by The Band Perry. Thank you, Detlef and Mari Schrempf.

**LEARN TO RIDE EXPANSION:** The Learn to Ride a Bike program is designed to give individuals with disabilities the skills and confidence needed to ride a two-wheeled bike independently. Three times more participants learned how to bike this year during these lessons hosted in Seattle and on the Eastside. We look forward to offering even more Learn to Ride a Bike programs in 2017.

**SPIRIT OF 12:** We were thrilled to be selected as a Junior Partner with the Seattle Seahawks and the Paul G. Allen Family Foundation for their Spirit of 12 partnership program. Volunteers had the opportunity to solicit donations for yearbooks at training camps and our awesome volunteers helped us break sales records! We also teamed up with Camp Fire Snohomish to solicit donations for programs at the Seahawks home opener. It was an incredible opportunity to raise money and to root on our favorite hometown football team.

**CUSTOM EVENTS:** We provided 108 Custom Events to over 80 partners including schools, hospitals, and other nonprofit organizations, serving over 1,700 participants through skiing, snowshoeing, cycling, kayaking, rock climbing events and more. Thanks to these partnerships, we are proud to be able to bring adaptive outdoor recreation to individuals with disabilities throughout Washington state.
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Stevens Pass
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The Loeb Family Charitable Foundations
The Summit at Snoqualmie
University Sunrise Rotary Club of Seattle
U.S. Forest Service
Washington State Parks
Wounded Warrior Project

DOUBLE BLACK DIAMOND CLUB MEMBERS ($1,000 and up)

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Gaylen Akira
Hans Andersen and Jane Eckels
Max Anderson
Eric and Cristi Arthur
James Bach
Kelly Baker
Ramya Balachandran
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Jeff Battema and Ellen Kuo
Chris and Mike Bayless
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Norma and John Berto
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Celeste Delostrinos
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Estate of Nan Fawthrop
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Leslie and Jerome Hawkins
Jeff Hazeltine
Kristina Hillman
Paula and Grover Holtclaw
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Jay and Trudi Inslie
Caleb Iorg
Corey Johnson
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If we've made any errors or omissions please let us know: info@outdoorsforall.org

2015 - 16 MAJOR SUPPORTERS

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U.S. Forest Service
University Sunrise Rotary Club of Seattle
U.S. Forest Service
Washington State Parks
Wounded Warrior Project

2015 - 16 MAJOR SUPPORTERS
Thank you to our supporters

We asked our participants how being a part of our programs have impacted them and this is what they had to say. Your support makes it possible!

- 89% feel more independent
- 97% are more comfortable trying other recreation activities
- 94% have higher levels of confidence
- 95% are more willing to try new things
- 97% found more meaningful social connections and relationships
- 94% believe their quality of life has been enriched and improved

Participant Jason McKinney skiing at Stevens Pass with volunteer John Lowe